S.No	RFB / BRD Reference
1	Sec. VII, §3.2
2	Sec. VII, §3.2
3	Sec. VII, System Inventory Tables
4	Sec. VII, §B (1.1–1.5)
5	§3 Scope of Services; §9 Project Duration
6	§4 Implementation Approach (b)–(c)
7	ITB 13.4 (BDS)
8	General
9	§3 Scope of Services, Phase 1

10	§1.1 Project Background
11	§3 Scope of Services, Phase 2
12	§11 Client's Inputs (e)
13	§3.5 Data Requirements (c)
14	§3.5 Data Requirements (b)
15	§3.6 Integration Requirements
16	§3 Scope of Services, Phase 2
17	§3.6 Integration Requirements
18	§7.2 Infrastructure and Hosting
19	§7.2 Infrastructure and Hosting

20	NFR-010–013 (Availability)
21	NFR-060–067 (Deployment)
22	§3.1 Legislative Framework
23	§11 Client's Inputs (g)–(h)
24	§13 Payment Terms
25	GCC 13.3.1 / SCC
26	Form EXP-5.4.2
27	Form EXP-5.4.2
28	§15 Personnel Requirements
29	General

The closing date has been extended to 5th August,2026,11:00 Am

All other details remain the same

PRINCIPAL SECRETARY

State Department Medical Services

Clarification Query
The Business Requirements Document (BRD) v2.0, referenced throughout Section VII as 'Annex A' and as the source of the detailed functional/non-functional requirements, does not appear to be included in the issued bidding document. Kindly provide the complete BRD v2.0 (Annex A).
Please provide the Compliance Matrix (Form TECH-8) referenced as the required response format to the BRD requirements. This form is not found under Section IV – Bidding Forms.
The System Inventory Tables (Supply & Installation Cost Items and Recurrent Cost Items) are provided only as blank templates with placeholder text ('[insert: identifying number]'). Please confirm whether a completed Bill of Quantities will be issued, or whether Bidders are to derive and propose their own itemised BOQ from the BRD.
The Functional, Architectural and Performance Requirements sub-sections (1.1 Legal/Regulatory, 1.2 Business Function, 1.3 Architectural, 1.4 Systems Administration, 1.5 Performance) remain in template/placeholder form rather than KNPHI-specific content. Please confirm these are fully superseded by the BRD v2.0, or advise what content applies.
Section 9 states an implementation period of approximately 3 months, while the Scope of Services (§3) describes Phase 1 (Year 1–2), Phase 2 (Year 2–3) and Phase 3 (Year 3–5). Please clarify whether this RFB is procuring all three phases under a single contract with a multi-year term, or only an initial phase, with the remaining phases to be tendered separately.
A minimum 30-day parallel run and a pilot deployment at 2–3 NRLs are required before broader rollout. Please confirm whether these activities fall within the 3-month implementation period in §9, or whether the timeline will be extended to accommodate them.
The BDS states that 'Alternative technical solutions shall be permitted for the following parts of the Information System' but does not identify which parts. Please specify which components may be offered as alternative solutions.
Is this a single-lot tender for the entire NLIMS scope, or may Bidders bid for defined sub-lots (e.g., software licensing, hardware supply, integration services) separately? 1) No of Users for LIMS, DMS, QMS
Please provide the names and locations of the 12 National Reference Laboratories (NRLs) and the 15 priority county laboratories targeted under Phase 1.

Please provide a breakdown of the '15,200+ facilities across five tiers' by tier (community/POC, sub-county, county, national reference, BSL-3 central) and indicate how many of these fall within the current contract's rollout scope versus future/GoK-funded expansion.

Please provide the list and current connectivity/infrastructure status of the 35 Points of Entry (PoE) border locations requiring laboratory integration.

Please confirm the current state of connectivity (bandwidth, medium) at the NRL and county laboratory sites, and clarify whether last-mile connectivity provisioning/costs are a Client or Vendor responsibility.

Please identify the 'select NRLs' holding specimen-level data in BLIS/OpenELIS, and provide indicative data volumes, formats, and data quality condition of the source systems to be migrated.

Please confirm the format and access mechanism for the minimum 5 years of historical aggregate data from DHIS2 that must be migrated/integrated.

For each listed external system (DHIS2/KHIS, NPHIIS, ISRS, KEMSA NLMIS, DHA ESB, DHA Shared Registries, SHA/TaifaCare), please confirm availability of API/interface documentation, sandbox/test environments, and the entity responsible for coordinating integration approvals.
Please confirm the external integration are needed ot be integrated with LIMS

Please provide the full inventory of laboratory analysers/instruments (make, model, and quantity per facility) requiring interfacing, including GeneXpert/GxAlert units and the listed chemistry/biochemistry analysers (Abbott, Roche, Hologic, BD, Beckman, Sysmex, bioMérieux).

Please confirm whether any instrument connectivity middleware (e.g., a commercial instrument manager) is already owned/licensed by KNPHI, or whether the Vendor is expected to supply and license this as part of the bid.

Please confirm whether the 'DHA recommended Health Cloud data centre' is already provisioned and available for use, and if so, provide its technical specifications (compute, storage, network) and whether hosting costs are borne by the Purchaser or must be included in the Bidder's price.

If an ICTA-approved Tier III data centre is used as an alternative, please provide the list of currently approved facilities and their available capacity.

Please confirm whether a Disaster Recovery ('GoK DR node') site already exists, or whether the Vendor must design, supply, and cost a DR site to meet the RPO ≤1hr / RTO ≤4hr targets.

Please confirm the Kenya data-residency requirement applies to all environments (Production, DR, UAT, Development), and whether any use of global hyperscale cloud regions is permissible for non-production/testing purposes.

Please clarify the expected timeline and process for a new system/vendor to obtain Digital Health Act (DHA) certification, and confirm whether KNPHI/DHA will provide dedicated support to expedite certification within the project schedule.

Please confirm the current status of ODPC registration and DHA notification for this project, and whether these are the Client's or the Vendor's responsibility to initiate.

Section 13 states payment is made 'after system handover and commissioning', while the Deliverables table (§8) links specific deliverables (D1–D15) to Milestones 1–4. Please confirm whether interim milestone-based payments are permitted, or whether full payment is withheld until final handover.

Please confirm the currency and value basis for the 10% Performance Security (reducing to 1% during the Warranty Period) — specifically whether it is calculated on the total Contract Price inclusive of recurrent/AMC costs or on one-off supply and implementation costs only.

The Specific Experience criterion requires similar contracts valued at least KES 79,000,000 each. Please confirm the applicable exchange rate/date for foreign bidders whose reference contracts were executed in USD/EUR.

Please clarify whether 'similar' Information System experience must be with the same LIMS product/platform being proposed, or whether experience with any comparable LIMS/health information system is acceptable.

Please confirm whether the listed Key Personnel (Project Manager, Solution Architect, LIMS Specialist, etc.) are required to be based in Kenya on a full-time/resident basis, or whether a hybrid remote/on-site arrangement is acceptable.

Please confirm whether local company registration in Kenya, or partnership with a locally registered firm, is a mandatory eligibility requirement for the Bidder.

Response
The Business Requirements Document (BRD) forms part of the procurement documentation. An addendum is attached containing the BRD and associated annexes to ensure all bidders have access to the same information.
The Compliance Matrix (TECH-8) is attached through an addendum. Bidders shall complete and submit the matrix as part of their technical proposal.
Bidders are expected to prepare their own detailed Bill of Quantities based on the tender requirements. Where additional pricing schedules are necessary, they will be provided through an addendum.
The placeholder sections are supplemented by the BRD. The BRD shall constitute the detailed functional and non-functional requirements for proposal preparation.
The implementation shall be undertaken under a single contract covering the phased deployment approach described in the Tender Document. The initial implementation activities are expected to commence within the contract implementation period, while subsequent expansion phases represent the planned national rollout strategy and shall be executed in accordance with the approved implementation plan, available funding and the contract provisions. Bidders should price and propose solutions based on the full scope defined in the Tender Document.
The implementation period stated in the Tender Document remains the expected contract duration. Bidders are expected to propose a realistic implementation methodology and resource plan demonstrating how the required deliverables will be achieved within the prescribed timeframe.
No alternative solutions will be allowed.
It is a single lot.
The project covers twelve (12) National Reference Laboratories and fifteen (15) Priority County Laboratories. A detailed list of implementation sites, including facility names and locations, will be communicated through an addendum to ensure all bidders have equal access to information.

The list of facilities is attched. Other facilities are not covered within the scope
The requirement remains as stated in the Tender Document. Additional implementation details that do not alter the scope of procurement will be communicated through an official addendum where necessary, while project-specific details will be finalized with the successful bidder during the inception phase.
The requirement remains as stated in the Tender Document. Additional implementation details that do not alter the scope of procurement will be communicated through an official addendum where necessary, while project-specific details will be finalized with the successful bidder during the inception phase.
Data migration requirements apply only to facilities with existing electronic laboratory information systems or digital laboratory datasets. Facilities currently operating paper-based workflows will not require electronic data migration. During project inception, the successful bidder shall conduct a detailed assessment of each applicable source system to validate data quality, migration volumes and migration methodology prior to execution. In this case, data migration will not apply. This is a system upgrade based on increasing the number of configuration
The existing system already has intergration component to DHIS2. The susccesful vendor will support additional workflow configuration within existing system(AMR, Sentinal surveillance components and Genomics workflow)
The existing system already has intergration component and interphase to DHIS2. The susccesful vendor will support additional workflow configuration within existing system(AMR, Sentinal surveillance components and Genomics workflow)
Intending bidders to visit each of the Laboratories within the list provided and get the equipment and asses the existing system
The vendor will use the existing lincence for some of the site and obtain licence for 4 additional sites that dont have
The hosting cost s not included and is already available.
Some data storage will be done at facility as guided by DHA

The existng system in use already has this and the vendor need to ride on the capacities within the existing system
Kenya data residency requirements apply for all.
DHA Certification will be processed during the project implementation
It will be the responsibility of KNPHI
Payments will be milestone based decided during contract negotiations.
Total Contract price
Use the day exchange rate to equivalent of Ksh. 79,000,000
Must be the proposed existing LIMS system
Must be based in Kenya
Mandatory